

Information Conversation

✓ C H E C K L I S T

Use your journal for your answers

<p>When you go to a person for information, ask these four questions:</p>	<p>As you look around a place for information, ask yourself these questions:</p>
<ul style="list-style-type: none"><input type="checkbox"/> How did you get into this?	<ul style="list-style-type: none"><input type="checkbox"/> What support PARTNERS will I find here?
<ul style="list-style-type: none"><input type="checkbox"/> What do you like about it?	<ul style="list-style-type: none"><input type="checkbox"/> What are the PLACE priorities here?
<ul style="list-style-type: none"><input type="checkbox"/> What don't you like about it?	<ul style="list-style-type: none"><input type="checkbox"/> What problems exist here that I can solve with my POWERS?
<ul style="list-style-type: none"><input type="checkbox"/> Who else could I talk to?	<ul style="list-style-type: none"><input type="checkbox"/> What kind of PEOPLE work here?
<p>Before you go to bed tonight, look over your notes and then:</p>	<ul style="list-style-type: none"><input type="checkbox"/> What PURPOSES are important here?
<ul style="list-style-type: none"><input type="checkbox"/> Reflect on the conversation using the 4 questions above	<ul style="list-style-type: none"><input type="checkbox"/> What PAY is available here?
<ul style="list-style-type: none"><input type="checkbox"/> Write a brief thank you note	<ul style="list-style-type: none"><input type="checkbox"/> What are the POSSIBILITIES for further contacts here?
	<ul style="list-style-type: none"><input type="checkbox"/> What DREAMS are taken seriously here?

Copyright © 2026, 2020, 2002, 1986, 1982, 1980 Walter Painter Hopkins

Information Conversation

✓ C H E C K L I S T

Use your journal for your answers

<p>When you go to a person for information, ask these four questions:</p>	<p>As you look around a place for information, ask yourself these questions:</p>
<ul style="list-style-type: none"><input type="checkbox"/> How did you get into this?	<ul style="list-style-type: none"><input type="checkbox"/> What support PARTNERS will I find here?
<ul style="list-style-type: none"><input type="checkbox"/> What do you like about it?	<ul style="list-style-type: none"><input type="checkbox"/> What are the PLACE priorities here?
<ul style="list-style-type: none"><input type="checkbox"/> What don't you like about it?	<ul style="list-style-type: none"><input type="checkbox"/> What problems exist here that I can solve with my POWERS?
<ul style="list-style-type: none"><input type="checkbox"/> Who else could I talk to?	<ul style="list-style-type: none"><input type="checkbox"/> What kind of PEOPLE work here?
<p>Before you go to bed tonight, look over your notes and then:</p>	<ul style="list-style-type: none"><input type="checkbox"/> What PURPOSES are important here?
<ul style="list-style-type: none"><input type="checkbox"/> Reflect on the conversation using the 4 questions above	<ul style="list-style-type: none"><input type="checkbox"/> What PAY is available here?
<ul style="list-style-type: none"><input type="checkbox"/> Write a brief thank you note	<ul style="list-style-type: none"><input type="checkbox"/> What are the POSSIBILITIES for further contacts here?
	<ul style="list-style-type: none"><input type="checkbox"/> What DREAMS are taken seriously here?

Copyright © 2026, 2020, 2002, 1986, 1982, 1980 Walter Painter Hopkins